

### Statistics - Year to Date

|                           | TOT ACT | ACTIVE VOLUME   | ACTIVE AVG AMT. | NEW  | BOM | PND | EXP | WTH | SOLD | SOLD VOLUME     | SOLD AVG AMT. | % OF LIST | DOM  | CO-OP SALES | CO-OP VOLUME  |
|---------------------------|---------|-----------------|-----------------|------|-----|-----|-----|-----|------|-----------------|---------------|-----------|------|-------------|---------------|
| SF - Hayden               | 12      | \$4,495,400     | \$374,616       | 66   | 0   | 3   | 18  | 16  | 45   | \$12,072,191    | \$268,270     | 98.20%    | 128  | 41          | \$10,991,191  |
| SF - Outside Routt        | 24      | \$11,298,500    | \$470,687       | 65   | 0   | 5   | 28  | 11  | 20   | \$5,202,484     | \$260,124     | 94.64%    | 132  | 15          | \$3,478,734   |
| SF - South Routt          | 52      | \$40,815,750    | \$784,918       | 164  | 0   | 6   | 36  | 58  | 88   | \$23,377,649    | \$379,291     | 97.86%    | 159  | 64          | \$24,719,769  |
| SF - Steamboat            | 155     | \$316,279,710   | \$2,040,514     | 475  | 0   | 13  | 95  | 134 | 272  | \$290,679,343   | \$1,068,674   | 96.13%    | 154  | 233         | \$247,011,528 |
| SF - Eagle                | 1       | \$3,999,900     | \$3,999,000     | 2    | 0   | 0   | 0   | 1   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| CN - Hayden               | 0       | \$0             | \$0             | 8    | 0   | 8   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| CN - Outside Routt        | 0       | \$0             | \$0             | 1    | 0   | 0   | 2   | 0   | 1    | \$91,500        | \$91,500      | 98.39%    | 3868 | 1           | \$91,500      |
| CN - South Routt          | 4       | \$1,046,000     | \$261,500       | 14   | 0   | 1   | 0   | 0   | 16   | \$3,090,800     | \$193,175     | 99.13%    | 174  | 15          | \$2,861,800   |
| CN - Steamboat            | 151     | \$118,884,925   | \$787,317       | 543  | 0   | 44  | 35  | 78  | 418  | \$173,527,235   | \$415,136     | 98.90%    | 176  | 333         | \$142,268,088 |
| CN - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| MH - Hayden               | 2       | \$379,900       | \$189,950       | 4    | 0   | 0   | 0   | 0   | 2    | \$270,000       | \$135,000     | 97.65%    | 164  | 2           | \$270,000     |
| MH - Outside Routt        | 0       | \$0             | \$0             | 3    | 0   | 0   | 3   | 0   | 1    | \$135,000       | \$135,000     | 97.12%    | 52   | 1           | \$135,000     |
| MH - South Routt          | 0       | \$0             | \$0             | 4    | 0   | 0   | 1   | 2   | 4    | \$491,400       | \$122,850     | 96.47%    | 170  | 4           | \$491,400     |
| MH - Steamboat            | 2       | \$181,000       | \$90,500        | 12   | 0   | 0   | 0   | 2   | 10   | \$893,700       | \$89,370      | 94.43%    | 75   | 5           | \$477,700     |
| MH - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| TH - Hayden               | 0       | \$0             | \$0             | 9    | 0   | 7   | 0   | 1   | 7    | \$1,036,000     | \$148,000     | 99.90%    | 230  | 5           | \$716,000     |
| TH - Outside Routt        | 0       | \$0             | \$0             | 1    | 0   | 0   | 0   | 0   | 1    | \$60,000        | \$60,000      | 100.00%   | 66   | 0           | \$0           |
| TH - South Routt          | 3       | \$689,800       | \$289,933       | 16   | 0   | 2   | 0   | 1   | 11   | \$2,887,400     | \$262,490     | 98.03%    | 77   | 10          | \$2,660,400   |
| TH - Steamboat            | 94      | \$131,643,500   | \$1,400,462     | 284  | 0   | 29  | 42  | 66  | 220  | \$175,642,925   | \$798,376     | 99.09%    | 260  | 177         | \$138,688,674 |
| TH - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| MP - Hayden               | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| MP - Outside Routt        | 1       | \$1,075,000     | \$1,075,000     | 2    | 0   | 0   | 1   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| MP - South Routt          | 1       | \$850,000       | \$850,000       | 1    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| MP - Steamboat            | 3       | \$6,762,000     | \$1,920,666     | 10   | 0   | 0   | 1   | 2   | 9    | \$6,522,000     | \$724,666     | 100.10%   | 99   | 7           | \$4,809,000   |
| MP - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| TS - Hayden               | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| TS - Outside Routt        | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| TS - South Routt          | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| TS - Steamboat            | 69      | \$7,460,700     | \$108,126       | 168  | 0   | 4   | 44  | 22  | 109  | \$15,318,400    | \$140,535     | 97.14%    | 144  | 78          | \$9,846,200   |
| TS - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| RM - Hayden               | 8       | \$2,613,930     | \$326,741       | 24   | 0   | 3   | 0   | 11  | 2    | \$621,500       | \$310,750     | 99.44%    | 177  | 2           | \$621,500     |
| RM - Outside Routt        | 2       | \$615,000       | \$307,500       | 4    | 0   | 0   | 0   | 2   | 2    | \$498,000       | \$249,000     | 115.55%   | 274  | 1           | \$123,000     |
| RM - South Routt          | 0       | \$0             | \$0             | 2    | 0   | 1   | 0   | 0   | 2    | \$463,500       | \$231,750     | 93.07%    | 142  | 2           | \$463,500     |
| RM - Steamboat            | 5       | \$5,326,000     | \$1,085,200     | 8    | 0   | 3   | 2   | 2   | 1    | \$515,000       | \$515,000     | 94.80%    | 148  | 1           | \$515,000     |
| RM - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| FARM / RANCH              | 18      | \$76,438,000    | \$4,246,555     | 31   | 0   | 0   | 13  | 10  | 14   | \$57,276,650    | \$4,091,189   | 92.61%    | 450  | 9           | \$44,371,150  |
| *** Residential Total *** | 607     | \$730,032,115   | \$1,202,688     | 1921 | 0   | 129 | 321 | 419 | 1255 | \$780,672,677   | \$622,049     | 97.30%    | 184  | 1006        | \$636,511,134 |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| RA - Hayden               | 43      | \$13,719,900    | \$319,067       | 72   | 0   | 4   | 12  | 11  | 34   | \$10,646,060    | \$313,120     | 94.05%    | 232  | 22          | \$6,741,840   |
| RA - Outside Routt        | 77      | \$35,479,800    | \$460,774       | 50   | 0   | 2   | 21  | 6   | 12   | \$1,972,750     | \$164,395     | 95.31%    | 161  | 9           | \$742,750     |
| RA - South Routt          | 156     | \$61,699,450    | \$395,509       | 362  | 0   | 6   | 52  | 90  | 156  | \$15,684,034    | \$100,539     | 96.52%    | 149  | 140         | \$14,255,834  |
| RA - Steamboat            | 238     | \$240,051,980   | \$1,008,621     | 412  | 0   | 41  | 124 | 107 | 198  | \$155,241,100   | \$784,045     | 96.06%    | 273  | 162         | \$136,814,800 |
| RA - Eagle                | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| PUD - Hayden              | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| PUD - Outside Routt       | 5       | \$13,494,000    | \$2,698,800     | 7    | 0   | 0   | 3   | 1   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| PUD - South Routt         | 0       | \$0             | \$0             | 1    | 0   | 0   | 1   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| PUD - Steamboat           | 0       | \$0             | \$0             | 3    | 0   | 0   | 0   | 2   | 3    | \$3,749,000     | \$1,249,666   | 106.54%   | 125  | 2           | \$3,150,000   |
| PUD - Eagle               | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| COM - Hayden              | 23      | \$2,017,400     | \$87,713        | 64   | 0   | 0   | 42  | 36  | 7    | \$576,084       | \$82,297      | 96.64%    | 391  | 2           | \$190,000     |
| COM - Outside Routt       | 1       | \$210,000       | \$210,000       | 1    | 0   | 0   | 1   | 0   | 4    | \$650,750       | \$162,687     | 94.31%    | 426  | 4           | \$650,750     |
| COM - South Routt         | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 1   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
| COM - Steamboat           | 9       | \$12,809,000    | \$1,423,222     | 19   | 0   | 1   | 0   | 1   | 9    | \$4,980,000     | \$553,333     | 98.93%    | 119  | 6           | \$3,890,000   |
| COM - Eagle               | 0       | \$0             | \$0             | 0    | 0   | 0   | 0   | 0   | 0    | \$0             | \$0           | 0.00%     | 0    | 0           | \$0           |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| *** Land Total ***        | 552     | \$379,481,330   | \$687,466       | 991  | 0   | 54  | 256 | 255 | 423  | \$193,499,808   | \$457,446     | 96.23%    | 220  | 347         | \$166,435,974 |
| Commercial/Industrial     | 66      | \$71,295,287    | \$1,080,231     | 280  | 0   | 108 | 32  | 74  | 48   | \$28,407,403    | \$591,820     | 97.36%    | 162  | 34          | \$19,113,303  |
|                           |         |                 |                 |      |     |     |     |     |      |                 |               |           |      |             |               |
| *** Grand Totals ***      | 1225    | \$1,180,808,732 | \$963,925       | 3192 | 0   | 291 | 609 | 748 | 1726 | \$1,002,579,888 | \$580,868     | 97.09%    | 192  | 1367        | \$822,160,411 |